





Materials for Smart Manufacturing / Disruptive Technologies / Export Success / Trade Show Previews and Reports – EMEX 2018 / Company Profiles / Analysis / Interviews / Food Manufacturing / Infrastructure / Productivity / Regional Development / 3D Manufacturing / Climate Change / The Circular Economy / Skills & Talent / Robotics / Design for Manufacturing / Preventative Maintenance / Construction / IIoT / Cyber Security / Additive Manufacturing / Logistics & Distribution











Manufacturing in a brave new world

2018 in manufacturing in New Zealand is poised for something a little bit different to occur with the new government talking about investment in the regions.

Now that must be good news for everyone.

Regional Development getting more support can bring about enhanced economic growth and productivity, more people moving to the regions to take the pressure off cities like Auckland and a far more even distribution of wealth.

Regional Development is but one focus NZ Manufacturer will be concentrating on in 2018. We will also look at key manufacturing technology and issues that affect

our businesses and drive them forward to better days – on domestic and overseas markets.

These include Productivity, Climate Change, Manufacturing Technology including 3D, Design, Industry 4.0, Robotics and the never-ending striving for staff to fill our vacancies.

We welcome your input. We want to know what your company is making and share the journey your company is on with fellow readers who also share their experiences.

We want to know about the technology your company is using and add to your success by keeping you up to date in the magazine and on the website www.nzmanufacturer.co.nz Regional Development getting more support can bring about enhanced economic growth and productivity.

with other tools and developments that keep you ahead of the game.

In 2018, we will be covering trade fairs including EMEX 2018, buildex/designex, MHL, FoodTech PackTech all important meeting places for product developers and industry to meet, share notes and buy from each other.

Our 22,900 readers include industry leaders who share with us their experiences and observations on the manufacturing economy in New Zealand. Whether it be food, machine tools, wine or apps there is a lot going on...and a lot to read about.

Join us for a year full of great reading and opportunities in the manufacturing sector.

Doug Green, Publisher

Visit us on Facebook







EDITORIAL CALENDAR 2018

FEBRUARY

Design for Manufacturing Productivity 3D Manufacturing Climate Change Disruptive Technologies

MARCH

The Circular Economy Regional Development Productivity Robotics Additive Manufacturing Project Management Trade Fair: EMEX 2018 Preview

APRIL

Design for Manufacturing Trade Fair: EMEX 2018 Preview Productivity 3D Manufacturing Climate Change

MAY

Regional Development Productivity Supply Chain Disruptive Technologies

JUNE

Productivity Skills and Talent 3D Manufacturing Robotics Climate Change Project Management Construction TradeFair: buildnz/designex Trade Fair: National Safety Show

JULY

The Circular Economy Design for Manufacturing Regional Development Productivity Food Manufacturing Supply Chain

AUGUST

Productivity 3D Manufacturing Climate Change Smart Measurement and Inspection Trade Fair: FoodTech PackTech 2018

SEPTEMBER

Productivity Skills and Talent Robotics Additive Manufacturing Food Manufacturing

OCTOBER

Productivity 3D Manufacturing Climate Change Supply Chain Disruptive Technologies NZMEC Conference

NOVEMBER

The Circular Economy Regional Development Productivity Preventative Maintenance

DECEMBER/JANUARY

Productivity The Year in Review Robotics Industry 4.0 *Article deadline 20th of the month prior.

For further information contact Doug Green E publisher@xtra.co.nz







RICH with CONTENT

Regular departments in NZ Manufacturer include:

Business News Developments Analysis Rear View The Interview Export Success

Opinion

Regular sections cover: Health & Safety New Products for Manufacturers The Future of Manufacturing Environmental Technology People & Appointments Business Services Trade Shows & Exhibitions Energy Distribution Industry 4.0 Cyber Security



ADVERTISEMENT SIZES 2018

Back Page	Inside Front Cover	
Regular Page Size:	Regular Page Size:	
220w x 320h	220w x 320h	
With 5mm Bleed:	With 5mm Bleed:	
250w x 350h	250w x 350h	
Full Page	Half Page (Vertical)	
Regular Page Size:	Reg. Ad Size:	
220w x 320h	106w x 320h	
With 5mm Bleed:	5mm Bleed:	
250w x 350h	26w x 350h	
Half Page (Horizontal) Reg. Ad Size: 217w x 160h 5mm Bleed: 250w x 180h	Third Page (Horizontal) Ad Size: 217w x 106h	
Quarter Page	Quarter Page	
(Vertical)	(Horizontal)	
Ad Size: 106w x 160h	Ad Size: 217w x 81h	
Eighth Page	Business Card	
Ad Size:	Ad Size:	
106w x 76h	90w x 55h	

ADVERTISING RATES 2018

Double Page Spread\$1185	
Full Page\$ 770	
Half Page\$ 565	
Quarter Page\$430	
Eighth Page\$260	
Inside Front Cover\$905	
Front Page Banner\$470	
Front Page Lug\$360	
(44mm x 33m)	
Business Card\$30	
Manufacturers Marketplace\$30	
per insertion (44mm x 33mm)	
Advertisement Make Up\$60	
 All rates exclusive of GST 	

BANNER RATES 2018

Banners are available from \$60 per month, special conditions apply.

COPY DEADLINES

Advertising copy deadline 20^{th} of the month prior. Editorial and article deadline 20^{th} of the month prior.

Distributed mid month.

BANNER TYPE	SIZE	PER MONTH	3 MONTH PACKAGE
Leaderboard	940 x 75 pixels	\$295	\$700 save \$185
Tower	196 x 500 pixels	\$195	\$450 save \$135
Horizontal Mid Page	700 x 90 pixels	\$230	\$525 save \$165
Horizontal Small	196 x 52 pixels	\$110	\$225 save \$105
Button (2 combined)	196 x 75 pixels	\$90	\$195 save \$75
Button	89 x 75 pixels	\$50	\$120 save \$30

*Advertising rates are in NZ dollars and exclusive of GST.

*Advertising rates are non commission bearing.

Articles for the website to be sent to publisher@xtra.co.nz

NZ Manufacturer is read by:

Food and beverage manufacturers | Purchasing managers | Engineers | Shop floor managers | Production managers Sales and marketing managers | Business Owners | Machine shop managers | Quality control managers | Design engineers | Operations managers | Purchasing managers | Inventory controllers | Training providers | Education institutions | CEOs | Plant managers | Industry associations | Government departments | Consultants

OUR ADVISORS



Craig Carlyle Is Director of Maintenance Transformations Ltd, an executive member of the Maintenance Engineering Society and the Event Director of the National Maintenance Engineering



Catherine Beard

Is Executive Director of Export NZ and Manufacturing, divisions of Business NZ, New Zealand's largest business advocacy group, representing businesses of all sizes.



Dieter Adam

Chief Executive, the Manufacturers Network consulting and senior management roles in R&D, innovation and international business



Lewis Woodward

Is Managing Director of Connection Technologies Ltd, Wellington and is passionate about industry supporting NZ based companies, which in turn builds local expertise and knowledge, and provides education and



Dr Wolfgang Scholz

of Professional Engineers NZ (Engineering New Zealand).



Mike Shatford

is an expert in the field of technology development and commercialisation. His company Design Energy Limited has completed over 100 significant projects in this vein by consulting for and partnering with some of New Zealand's leading producers. Among Mike and his team's strengths are



Sandra Lukey Sandra Lukey is the founder of Shine Group, a consultancy that helps science and technology companies accelerate growth. She is a keen observer of the tech sector and how new developments create opportunity for future business. She has over 20 years' experience working with companies to boost profile and build influential connections.



Chris Whittington

Senior Lecturer at AUT, Chris Whittington is a versatile Engineer, Educator and Researcher. Chris has had many years experience in senior engineering and product management. Chris has a strong background in computational modelling, 3-D scanning and printing, and a strong interest in engineering education.



Phillip Wilson

Phillip Wilson of Nautech Electronics has over 25 years of experience in the development, commercialisation and implementation of advanced manufacturing technology, robotics, automation and materials. Serving companies operating within the aerospace, automotive, offshore, defence, medical and scientific industries on a global basis. More recently specialising in change management and business re-alignment for a range of commercial entities from medium sized SME's to divisions of large corporates

OUR CONNECTIONS

NZ Manufacturer works closely with Manufacturing New Zealand (NZMEA) HERA, BusinessNZ, ManufacturingNZ and XPO Exhibitions whose trade fairs we cover as a media partner.

EDITORIAL

The editor is responsible for managing the Mission Statement of NZ Manufacturer and reserves the right to accept or omit editorial as he deems fit. We will always try to meet your request for space and position where possible.